



Press Release

## **Haniel successfully places seven-year bond**

Issue seven times oversubscribed – 5.875 per cent coupon

**Duisburg, January 21, 2010: Franz Haniel & Cie. GmbH, the Holding Company of the Haniel Group, today issued a euro benchmark bond with a seven-year term. Demand exceeded the 500-million-euro issue seven-fold. The bond has a coupon of 5.875 per cent.**

"Financial investors clearly continue to have great confidence in Haniel's portfolio and strategy," explains Haniel Chairman Prof. Jürgen Kluge. "We have very successfully placed two securities within less than four months." The seven-year euro benchmark bond was available for subscription this morning by European institutional investors. Its principal totalled 500 million euros. With aggregate demand reaching more than 3.6 billion euros, the bond was seven times oversubscribed. The coupon was fixed at 5.875 per cent, and the issue was handled by Calyon, UniCredit, BayernLB, HeLaBa and LBBW. The bond was allocated this afternoon.

"As previously announced," comments Haniel Managing Board member Stefan Meister, "we will employ the inflow of funds from the bond to discharge the full amount of bank liabilities of Haniel Beteiligungsfinanzierungs-GmbH & Co. KG." This company, a fully consolidated subsidiary of the Holding Company, was used by Haniel to finance the acquisition of 16 per cent METRO AG shares in 2007. A part of the original financing, in the amount of 1 billion euros, has already been repaid. For this purpose, Haniel used the proceeds of the five-year euro benchmark bond it issued in October 2009. The demand for this security was

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likewise so strong that some prospective investors missed out. The five-year bond had a total principal of 1 billion euros and a coupon of 6.75 per cent.

## **The Haniel Group**

Haniel is a family-owned, internationally successful trading and services group. In 2008, its around 50,000 employees generated sales of 26.4 billion euros. The four Corporate Divisions, Celesio, CWS-boco, ELG and TAKKT, are represented in more than 30 countries – all in the position of market leader. In its role as a Holding Company, Franz Haniel & Cie. GmbH focuses on strategic and financial leadership of the Group, and defines the guidelines for Group-wide human resources management. The individual Corporate Divisions: Celesio is one of the leading international trading companies and service providers in the pharma sector; CWS-boco ranks among the leading international vendors of washroom hygiene products, dust control mats and textile services; ELG is one of the world's foremost raw materials trading and recycling specialists for the stainless steel industry; while TAKKT is the leading B2B specialist mail order company in Europe and North America for business equipment. Haniel also holds 34.24 per cent of the voting rights in METRO AG and is therefore its largest shareholder.

You can find more information about Franz Haniel & Cie. GmbH on our website at [www.haniel.com](http://www.haniel.com).

Page 2/2

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No. of characters 1758

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This release is also available at [www.haniel.com](http://www.haniel.com).